The Friends of Valley Falls, Inc. Annual Meeting

September 25, 2022

AGENDA

1:00 pm - 1:30 pm	Annual Business Meeting for Members
	Introduction of Board of Directors
	President's Report
	Approval of Minutes - 2021 Annual Meeting
	Treasurer's Reports
	Committee Reports
	Communications and Outreach
	Business Development
	Building and Grounds
	Special Projects – Heritage Center
	Audit Committee
	Beekeeper's Report - Allen Valli, Marci LaVoie,
	Tom Kaminski
1:30 pm	Adjournment, Annual Business Meeting
1:30 pm – 2:30 pm	Guest Speaker
p	Jean Luddy, Museum Director, Vernon
	Historical Society
	<i>"Valley Falls – Home to Vernon's Oldest and Newest Cemeteries"</i>
	<i>Mrs. Luddy will share research from the Society's archives that tells how the stones in the Old Burial Ground on Bamforth</i>
	Road reflect Puritan attitudes toward life and death. In contrast, Valley Falls Cemetery serves a different type of community.

President's Report

For the period July 1, 2021 to June 30, 2022

This past year was our 21st year of ownership of Valley Falls Farm. In 2022 we also celebrate our 50th anniversary as an organization, and we invite members to help us celebrate.

We started the fiscal year in an upbeat spirit as Covid restrictions began to lighten, and looked forward to cautiously welcoming the public back to the Farm. We thank you, our supporters for your continuing support during this difficult time.

During this fiscal year we had a wake-up call. Three members of our Board of Directors became ill and had to retire from their responsibilities. The need to initiate a succession plan and to hire a part-time executive director was clear. Through the Vernon Volunteers Collaborative, we knew that Strong Family Farm was in a similar situation. We worked with Nancy Strong and created a full-time executive director position, half time with each organization. To date this collaboration has worked very well. Laurie Bajorek was hired by both organizations to assist with grant work, succession planning, and on-boarding an Executive Director in the future.

In addition to hired assistance, we were pleased to welcome a new Board member, Bruce Dinnie, retired Director of Parks & Recreation for the Town of Vernon. Bruce's background and knowledge of Valley Falls is a huge asset to the Board, we couldn't be happier that he agreed to join us.

We welcomed about 80 visitors to a successful Artists Day in October, 2021. The event was rescheduled from August due to a hurricane. Luckily, the weather that day was perfect and we had an afternoon of music, history and art – all in a beautiful setting.

We continued our focus on maintaining the historical integrity of Valley Falls Farm, and keeping the most scenic corner in Vernon in ship-shape condition. Our major expense was the installation of a security system and lightning rod arrestor in the stable.

We thank our members who volunteer their precious time for the Farm, especially the Vernon Garden Club and Betty Wardrop for maintenance of the herb and flower gardens, and Ron Levesque for weedwhacking, tree work, and willingness to help whenever needed.

Moving forward, we are in the final stages of installing the exhibits in the Heritage Center. It's been exciting to see it take shape after years of repairing buildings, sifting through old barn contents, and diligent research. We think you'll be pleased with the results!

Respectfully submitted, Maryann Levesque, Vice-President

Secretary's Report

Minutes of the Annual Meeting of September 26, 2021

Karin James opened the 2021 Annual Meeting at 1:10 pm in the basement of the Barn. She welcomed about 35 attendees. The minutes of the 2020 Annual meeting were approved, motion by Ann Letendre, second by Bob Letendre.

Committee Reports followed. *Communications & Outreach* Chairman Karin James noted that the newsletter, e-news and facebook page continue to be published. Jean Merz commented on website content. *Business Development* Chairman Ann Letendre reported that membership was at 165, a drop of 6, but that dues and contributions increased from the prior year. She noted a memorial gift from Irene Gay's family, and that a small grant was awarded from the State Historic Preservation Office for \$1,000. *Buildings and Grounds* Chairman Bob Letendre noted the install of the underground 200-amp service to the stable, as well as new wiring and lighting systems. Farm buildings were cleaned of debris, and the water treatment, smoke alarm and CO detector systems were upgraded at the Farmhouse. The historic—but dying—oak tree was removed. *Special Projects* Chairman Ann Letendre reported steady progress at the Heritage Center. She gave an overview of the collaborative project to restore and manage the meadows at Valley Falls Park, and noted the project is featured on the Annual Report cover.

Nominating Committee and Elections – Chairman Karin James read the slate of officers and directors put forth by the committee for a two-year term ending July 30, 2023. She called for nominations from the floor. Hearing none, a motion was made by Diane Peskurich and seconded by Ann Bonney to elect the slate as proposed. The vote passed as read: President, Karin James; Vice-President, Maryann Levesque; Secretary, Nancy Steffens; Treasurer, Bob Letendre; Directors, Ginny Gingras, Joe King, Ann Letendre, and Jean Merz.

Treasurer's Report – Treasurer Bob Letendre noted the major financial highlights of FY 2020-2021. He reported that most of our cash assets are now invested in Vanguard Index Funds, and our organization continues to be debt free. He thanked the Audit Committee for their review and signed approval.

Beekeeper Alan Valli reported that about 20-30 lbs of honey were harvested from the hives in both spring and fall, but that four of the six hives were lost during the winter. The business meeting was adjourned at 1:40, motion by Bob Letendre, second by Ann.

Respectfully submitted, Jean Merz, Secretary

Following the meeting our speaker Jon Roe, for today AKA "Count" Hans von Munchow, discussed the good fortune for The Friends of Valley Falls in Vernon's brief encounter with the Count, owner of Valley Falls Farm, 1910-1913.

Committee Reports

For the period July 1, 2021 to June 30, 2022

Community Outreach Co-Chairmen Nancy Steffens, Jean Merz and Ann Letendre

Publications

The hard copy <u>newsletter</u> is published twice a year. Issues were mailed in August, 2021 and April 2022. About 300 people receive the mailed copy. An <u>e-news</u> version was also sent in April 2022 to members who provided email addresses. All previous issues of the newsletter are available on our website under "Archives". The <u>Annual Report</u> was published for the Fiscal Year 2020-2021 annual meeting, and mailed to members who did not attend the meeting.

Social Media

Efforts to expand social media presence were initiated during this fiscal year. Expanded use of the Friends facebook page was planned. The website continues to be regularly updated for current events and activities.

<u>Membership</u>: As of June 30, 2022, we have 143 members and 14 contributors for a total of 157 supporting donors. The Hoppin' Hodges Race was not held this year, so we did not have those contributors this year. Our generous donors are listed on pages 6 and 7.

Business Development Chairman Ann Letendre

<u>Fundraising</u>: This year we received a total of \$10,970 in dues and contributions, a decrease from the previous fiscal year of \$3,625. Last year's total included the unusual circumstance of a memorial contribution of \$5,000. If we discount that number, our fundraising actually increased by \$1,375.

<u>Grant Applications</u>: In January of this year, the Friends received a grant of \$8,000 from Connecticut Humanities, an independent, non-profit affiliate of the National Endowment for the Humanities. The grant is for operating support. We intend to apply again this year.

<u>Capacity Building</u>: Recognizing the need to do succession planning, the Board hired Laurie Bajorek to enhance capacity building and plan role-sharing by Board members. Efforts were initiated to migrate the Treasurer's books to QuickBooks. Discussions continued with Strong Family Farm about sharing an Executive Director hire.

Report of the Audit Committee

The Audit Committee members reviewed the detailed financial reports for the fiscal year of July 1, 2021 to June 30, 2022. The reports were compiled and distributed to the Committee by the Treasurer. Committee members have found them to be in accordance with all bank records and income and expense reports, and have confirmed that finding with written signature.

Respectfully submitted, *Maryann Levesque and Tom Kaminski*

Buildings and Grounds Committee

Co-Chairmen, Bob Letendre, Maryann Levesque and Bruce Dinnie

Building maintenance:

- A security system and lightning arrestor were installed in the stable
- Painting on selected exterior walls of the farmhouse and outbuildings was done
 where needed
- The water treatment system and boilers in the farmhouse were serviced
- A new dishwasher was installed in Apt. A
- Mice control in the farmhouse was provided by Abair-Lavery
- The stable, cold cellar, and manure shed were professionally cleaned by ServePro.
- The piggery was cleaned and whitewashed by tenant Debbie Krawick
- A very large active beehive located within the stable wall was professionally removed.

Grounds maintenance:

- Lawns and fields were mowed by Adam's Lawn Care Service
- Weed whacking and tree maintenance were provided by volunteer Ron Levesque
- Invasive plants were removed in the field and swale by Dave Turkington and Nicholas Cranmer
- Stone wall repairs were provided by volunteers Ron Levesque, Nicholas Cranmer, and Bob Felber
- A new compost bin was constructed by Nicholas Cranmer and Dave Turkington
- Cold frame gardens were cared for by the Vernon Garden Club and Betty Wardrop
- Beekeepers Allen Valli, Tom Kaminski, and Marcie LaVoie continued to maintain their hives. Two hives were lost over the winter.

Special Projects

Co-Chairmen Ann Letendre and Maryann Levesque

Heritage Center

This year the exhibit installation in the Heritage Center began to take shape. In early spring, interiors of the stable, cold cellar, piggery and manure shed were cleaned and powerwashed. Barry Ford of Ford Folios was selected to design the interpretive panels in the stable. He has also taken on exhibit setup and installations. Austin Bach has been hired to do the seven panels for the outbuildings. About 50% of the installations are completed.

The Heritage Center has been funded by a \$150,000 grant from the State of Connecticut, awarded in 2012. As of June 30, 2022, \$132,891 was expended.

Donors to the Friends of Valley Falls – July 1, 2021 to June 30, 2022

BENEFACTORS

Julie Clay

Richard & Karin James

Fred & Cheryl Arzt

Betsy Glenn

PATRONS

Scott & Deborah Livingston

Jack Summers

Carroll Burke

Linda Cromwell

Milton & Judith Doremus

Tom & Kim Griswold

George & Marge Kelly

Maryann & Ron Levesque

Andrew & Joanne Myer

Paula Passaretti

Ettore & Laura Raccagni

Cheryl Siedor

Nancy B. Swanton

Scott & Mandy Wieting

Jon & Jan Roe

Don Bellingham Robert & Donna Caplin Stan & Judie Culy Virginia Gingras David & Susan Herrmann David Kemp Tom & Susan Mason Nancy Orlowski Gordon & Amy Paterson Andy & Diane Rhoades Nancy Steffens & Bob Felber Kathleen Sweeney Michael & Phyllis Winkler

Sharon Allard William V. Ashe, Jr. Malcolm & Susan Barlow Roger & Rachael Blais Jane Burr Brett Capshaw & Mark Statchen Joe & Audrey Courtney Cathy Dacey Mr & Mrs Patrick Dubel Tony Esposito Tim Gallup Jim & Kathy Gavin

Viviane Guerette David & Carol Hatch

David Hiskes Shirley Howe

SUPPORTERS

Michael Brennan Jeff & Mary Carlson Gary D. Cyr John & Tracy Gorecki Ray & Wendy Hollworth Robert & Ann Letendre David McQuade Tom & Lisa Ouellette Bill & Naomi Pomper Michael & Marcelle Ringbloom Nancy Strong Wendy Wanchak

FRIENDS

Michael & Judy Annati Ellen Ballos Susan & Arthur Beirn Ann L Bonney Ronald Burr Bob & Linda Carlson

Michael & Mary Cross Thomas Didio Suzanne Dunlap Gail Faherty Marilyn G. Ganley

Norman & Donna Gessay Richard & Carole Guttman

Robert & Betty Hathaway

Jean Hopkins Lisa & Jim Irish George Arthur Phyllis Baltaks Chip & Madeline Bellows Bill & Susan Breslau Hubert & Consuelo Bush, Jr

Carol Chappel

William Curtis Bruce Dinnie Richard E. Eppler Norman & Corrine Fisher Garden Barn Nursery & Landscape The Gottiers Ken & Lisa Hageman Dennis Himes & Maure Briggs John Horan Claire Janowski

FRIENDS

Dorothy Kaminski Bob & Sharon Kehmna John & Sara Koziol Daniel J. LeBlanc Kathleen Lynch Julie Martens The McMullens Jean Merz Barbara P. M. Muldoon Ann Noel Ken & Jane Peacock Glen E. Potter Cecily Robinson Blanche Ross Paul Shimer Joe & Ann Staniunus Tom & Lynn Sweet Michael & Madeline Turk Margaret Verdon Ray & Karen Whinnem Lynne M. Yampanis

Thomas Kaminski & Marcelle Lavoie Vanessa & John Klopfer Robert & Suzanne Langone Lisa Letendre Carolyn Manson Barbara W. McCarthy James & Karen McWalter Sylvia Morgan David Murphy William & Mildred Oliphant Kathleen Perlitz Karen Prewo Jacque Roraback Marjorie Sanborn Edward & Carole Slattery Marilyn Steele Sharon & Frank Tarala Dawn Tyler Carolyn Waltman Rich & Mary Lou White

George & Christine Keenan

Elizabeth Kopper Robert & Paula Lathrop Donald Lewie Ellen Marmer, MD Garry & Deb McConville Joyce Melia Brian Motola **Charles Musick** Don & Carol Patterson **Diane Peskurich** Matt Reiser Joanne A. Rose Carl & Polly Schaefer Joel & Gail Sokolov Dennis & Sally Sullivan Ann Tremont Allen A. Valli, Jr Bill & Betty Wardrop Dan & Margaret Wright

Benefactors	\$500 - \$1000
Patrons	\$250 - \$ 499
	\$100 - \$ 249
Friends	\$5-\$99

Our Strategic Plan

In 2011 the Friends hired organizational consultants "Musevue 360" to provide direction and guidance for our future. Here's a summary of their key recommendations, actions we've taken to date, and the work we have ahead.

- Create a strong visual brand that the community readily identifies. Review the FVF's logo, graphics, etc. and investigate options for improvement. We rolled out a new logo in 2014 using the iconic stable as an identifiable visual brand. A large banner with the new logo was made for display at local events.
- Communicate better with target audiences and inspire support. Investigate options for improving the FVF's web site and internet presence.

We continued to improve the websit, publish e-news, and maintain a Facebook page. Much more needs to be done with improving internet presence, however, as well as setting up the ability to join and pay for memberships online.

 Deepen connections with the local community and build the pool of volunteers and potential board members. Establish a committee structure around key areas of activity and set a list of tasks to be completed in the next year.

We set up a committee structure in 2014 with appointed chairmen from the Board. The role and responsibility of each Committee was defined. Defining specific tasks and projects, and populating the committees with volunteers still need to be done.

 Build local support among key stakeholders for FVF's mission. Establish open, regular communication. Keep an ear to the ground for "hot button" issues in the local community.

> As members of the Vernon Volunteers Collaborative, we continue to meet quarterly with twelve other local volunteer organizations to share information and resources.

 Establish a community advisory committee composed of representatives of key partners organizations.

No action has been taken to establish the advisory committee.

 Deepen the volunteer pool and build awareness of the value of FVF to the local community. Focus public communication on volunteer recruitment.
 We expect that the Heritage Center will add significant awareness of the Friends in the community. A pro-active focus on volunteer recruitment has not been done to date. Discussion of "branding" of the organization that recognizes the scenic value of the farm site and attracts artists, photographers and musicians has been initiated.

Page 1 of 4 Financial pages

Friends of Valley Falls, Inc.

Treasurer's Report

For the period July 1, 2021 to June 30, 2022

The major financial highlights for the fiscal year are:

- The available cash at the end of the fiscal year was \$327,559.
- Overall gross revenues decreased this year [\$49,310 vs. \$98,270], relative to the previous year. The primary reason is that the previous year's revenue reflected a large bequest from a former member.
- Rental income from the farm house apartments increased by 27% [\$20,820 vs. \$16,380], due to both apartments being fully rented during the year.
- The Valley Falls Farm Fund, a designated fund established at the Hartford Foundation for Public Giving, provided an annual return of \$652.
- The Friends were awarded a CT Humanities Grant of \$8,000. An advance of \$6,000 was received during this fiscal year.
- The endowment fund, established at The Vanguard Group, Inc. incurred a loss of \$33,531, reflecting the general downward market conditions during the year.
- Our goal in coming years is to continue the level of contributions to the endowment fund in order to generate a stream of income that will assist in carrying the organization forward financially in future years.
- A State of CT Grant is the main source of funds for establishing the Heritage Center. A total of \$132,891 has been expended at the end of this fiscal year, June 30, 2022. Total grant award was \$150,000.
- The organization remains debt free.

Respectfully submitted,

Robert P. Letendre, Treasurer

Page 2 of 4

FRIENDS OF VALLEY FALLS, INC. STATEMENT OF FINANCIAL POSITION As of June 30, 2022

ASSETS

Operating Funds - Checking Acc't - Peoples-United Bank	\$ 11,476
CT Grant Funds - Checking Acc't - Peoples-United Bank	17,707
Security Deposit - Savings Acc't - Peoples-United Bank	1,725
Vanguard Group – Endowment Fund	 296,651

Total Cash	\$ 327,559
Land, buildings, and equipment, plus net accumulated depreciation	<u>\$ 353,515</u>
Total Assets	\$ 681,074

LIABILITIES AND NET ASSETS

Liabilities:	
Security Deposit - Rental Unit (Restricted Funds)	<u>\$ 1,725</u>
Total Liabilities	\$ 1,725
Net Assets:	
	¢ 712.026
Net Assets, beginning of period (from 2021 value) Increase in net assets	\$ 713,036 \$ (33,687)
merease in net assets	Ψ (55,007)
Net Assets, end of period	\$ <u>679,349</u>
Total Liabilities and Net Assets	\$ 681,074
	¢ 001,071

Page 3 of 4

FRIENDS OF VALLEY FALLS, INC. STATEMENT OF ACTIVITIES For the 12 Months Ending June 30, 2022

REVENUE, GRANTS, and OTHER INCOME Membership Dues Contributions from Donors Endowment Fund Contributions Earnings from Valley Falls Farm Designated Fund at HFPG Rental Income Grant Income – CT DEEP Grant Re-Imbursements Grant Income – CT Humanities Grant	\$	6,320 1,675 2,975 652 20,820 10,802 6,000		
Refunds Interest Income	_	65 1		
Total Revenue and Other Income			\$	49,310
EXPENSES				
Valley Falls Farm Maintenance & Operations				
Grounds Keeping	\$	8,160		
Farm House Maintenance Expenses		4,220		
Out-Building Maintenance Expenses		4,641		
Insurance		4,957		
Depreciation Expense		11,293		
	\$	33,271		
Program Services				
Newsletters	\$	1,155		
Artists Day Expenses		150		
Bird Walk Speaker's Fee		50		
	\$	1,355		
Heritage Center Development Expenses – CT DEEP Grant	\$	10,961		
Decrease (Loss) in Endowment Funds at Vanguard Group		33,531		
Tax Preparation and Forms		231		
Annual Report Expenses		993		
Various Fees		389		
Membership & Fundraising Expenses		1,808		
Miscellaneous Expenses		457		
	\$	3,878		
Total Expenses			<u>\$</u>	82,997
Increase in net assets (Income less Expenses)			\$	(33,687)
Net assets, beginning of period (July 1, 2021 value)			<u>\$</u>	<u>713,036</u>
Net assets, end of period			\$	679,349

		Page 4 of 4		
FRIENDS OF VALLEY FALLS, INC. STATEMENT OF CASH FLOWS For the 12 Months Ending June 30, 2022	2			
Cash Flows from Operating Activities				
Increase in net assets (income minus expenses) Adjustment - Depreciation allowance	\$	(33,687) <u>11,293</u>		
Net cash provided by operating activities		\$ (22,394)		
Cash Flows from Investing Activities Installation of Security System in Stable – CT DEEP Grant Installation of Lightning Arrestor System – CT Deep Grant Installation of New Kitchen Appliance in Apt. A Net cash used in investing activities	\$	(2,065) (3,950) (869) \$ (6,884)		
Cash Flows from Financing Activities Interest Earned on Security Deposits	\$	0		
Net cash provided by financing activities		\$0		
Net Increase/Decrease in Cash		\$ (29,278)		
Cash at Beginning of Period (July 1, 2021 Value)		<u>\$ 356,837</u>		
Cash at End of Period		\$ 327,559		